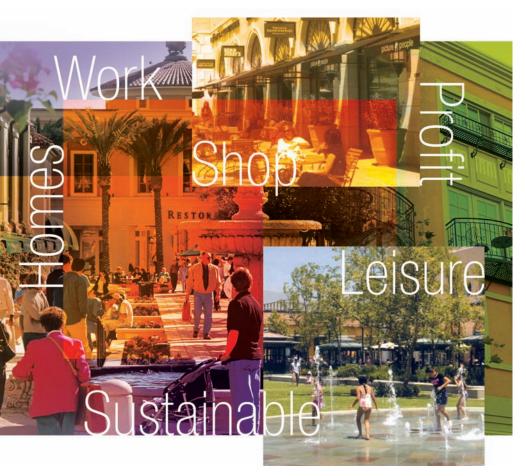


# Place Making: The Business of Creating Thriving Mixed-Use Development



# Get inspired. Gain Insight. Innovate.

10th Annual Place Making Conference Colorado Convention Center September 15–16, 2008 Denver, Colorado

# Discover the Value of Place Making

Place making offers developers, public officials, and consumers unbeatable opportunities to collaboratively create thriving, profitable, sustainable environments to live, work, and play. Great place making requires bold vision, entrepreneurial business models, and long-term commitment from private and public sector players. Optimizing these opportunities can challenge even the most inventive professionals.

This year's conference will present solutions to these challenges from the perspective of experienced place makers developers, public officials, designers, and others—who have made great projects happen and profited from their success.

Denver is an incredible laboratory for studying place making. To take full advantage of this unique setting, we will be taking the entire conference off-site for half-day sessions at Denver's newest and most exciting place making projects. Each location has been selected to reinforce the theme and content of the session. Participants will have the rare opportunity to tour one of these projects and directly examine the lessons learned with the development team.

# What You Will Learn

- What is the place making edge today?
- What does it take to make mixed-use benefits outweigh risks?
- What strategies do successful place making developers use?
- What lessons do past place making projects offer?
- How can public transit investment create value for your project?
- Can a small-format food store become the key amenity for a great project?
- How can place making principles add value to single use properties?

# HEAR THE MIXED-USE **MESSAGE FROM A HOST** OF INDUSTRY EXPERTS

#### CONFERENCE CHAIR



KEYNOTE SPEAKER

#### James A. Ratner chairman and Chief Executive Officer, Forest City Commercial Development Group, Cleveland, Ohio

Ratner is chairman and chief executive officer of Forest City Commercial Group, the commercial real estate development and management division of Forest City Enterprises, Inc. Their current portfolio includes in excess of 40,000,000 square feet of commercial properties and 48,000 apartment units. The company currently has projects in excess of \$3,000,000 under construction. Forest City has specialized in urban development and mixed-use projects in major cities across the United States. Forest City has also specialized in new master-planned communities including Stapleton in Denver.

#### James H. Gilmore co-author

#### Authenticity: What Consumers Really Want and The Experience Economy

Gilmore is co-founder of Aurora, Ohio-based Strategic Horizons LLP. He is a "professional observer," sought by enterprises around the globe for his expertise in conceiving and designing new ways of adding value to their economic offerings. As co-author of The Experience Economy: Work Is Theatre & Every Business a Stage, Gilmore literally wrote the book that spawned worldwide interest in experience design, customer experience management, and experiential marketing. Building on this groundbreaking book, Gilmore and his co-author B. Joseph Pine, explain in their new book, Authenticity: What Consumers Really Want that availability and cost no longer suffice. Today's consumer seeks the authentic where and when they buy. Satisfy consumer demands and you will capture their hearts, minds, and dollars.

SPEAKERS (as of July 16, 2008. Please see most current list at www.uli.org/conferences)

Steven A. Betts President and Chief Executive Officer SunCor Development Company Tempe, Arizona Don Briggs Senior Vice President, Development Federal Realty Investment Trust Rockville, Maryland

Claudia Cappio Deputy Director, City Planning City of Oakland Oakland, California

Thomas E. Cody Principal Gerding Edlen Development Company Portland, Oregon

Rick Cole City Manager City of Ventura Ventura, California

Joseph F Coradino Executive Vice President Pennsylvania Real Estate Investment Trust Philadelphia, Pennsylvania

Casey Cummings President and Chief Investment

Officer Ram Development Company Palm Beach Gardens, Florida Robert A. Cunningham

TOLD Development Company Minneapolis, Minnesota

Gerald Divaris Chairman and Chief Executive Officer Divaris Real Estate, Inc.

Virginia Beach, Virginia Mark Falcone

Chief Executive and Founder Continuum Partners LLC Denver, Colorado Chris Frampton

Managing Partner East-West Partners Denver, Colorado

Adin L. Dunning *Project Manager* The MillerIHull Partnership, LLP Seattle, Washington

John Given Senior Vice President, Development CIM Group, Inc Los Angeles, California Thomas Gougeon Principal and Chief Development Officer Continuum Partners Denver, Colorado Debra Guenther Principal Mithun Seattle, Washington Richard Heapes Principal Street-Works

White Plains, New York Robert E. Hughes President

Hughes Development Corporation Greenville, South Carolina

Daniel J. Ivanoff Managing Investment Partner Schnitzer West, LLC Bellevue, Washington Gregory K. Johnson President

Wright Runstad & Company Seattle, Washington Mark Johnson President

Civitas, Inc Denver, Colorado David Keller

Keller Real Estate Group

Madison, Wisconsin Patrick Kennedy Owner Panoramic Interests

Berkeley, California John Klutznick

Vice President Thomas J. Klutznick Company Denver, Colorado

Christopher B. Leinberger Director and Professor, Graduate Real Estate Professor, drada Estate Program University of Michigan and Visiting Professor, The Brookings Institution Ann Arbor, Michigan and

Washington, D.C. Charles A. Long

Charles A. Long Properties Berkeley, California

David Malmuth Managing Director RCLCO/Robert Charles Lesser & Co., LLC

Los Angeles, California Thomas Martens Senior Associate Economics Research Associates Washington, D.C Brewster McCracken

Council Member Austin City Council Austin, Texas

Gregory A. Moran Vice President, New Development Miller Weingarten Realty Englewood, Colorado Katherine A. Perez Vice President, Development

Forest City Development Los Angeles, California James A. Batner

Chairman and Chief Executive Officer Forest City Commercial Development Group Cleveland, Ohio

Keith Ray Principal McLarand Vasquez Emsick & Partners

Irvine, California Mike Rock City N anager

City of Lakewood Lakewood, Colorado Gary Sears City Manager

City of Englewood Englewood, Colorado

Todd Sklar Senior Vice President. Development Shorenstein Company San Francisco

Ronald Sher President Metrovation

Bellevue, Washington Susan Smartt Senior Vice President Forest City Residential West

San Francisco, California Vicki Sterling Assistant Director and Chief of Staff

Denver Art Museum Denver, Colorado

Matt Terry Director of Development and Planning City of Bellevue Bellevue, Washington Yann Taylor Principa Field Paoli Architects San Francisco, California

George Thorn President Mile High Development Denver, Colorado Marilee Utter

Citiventure Associates LLC Denver, Colorado

Tim Van Meter Partner/Architect and Urban Design Van Meter, Williams, Pollack LLP Denver, Colorado

Susan Wagner Director, America's Facilities and Service Microsoft Corporation

Redmond, Washington Greg Weaver

dent Catellus Development Group, a ProLogis Company Denver, Colorado

Jason Wexler Principal Greenhat Partners LLC Memphis, Tennessee

Stuart V. Williams Principal

Pacific Real Estate Partners, Inc. Seattle, Washington

Charles Woollev ident Saint Charles Town Company LLC Denver, Colorado

Rebecca R. Zimmerman Design Workshop, Inc. Denver, Colorado

Mike Zoellner President and Chief Executive Officer Red Peak Properties Denver, Colorado

# MONDAY, SEPTEMBER 15 SESSION SCHEDULE

8:00am-8:15am Welcoming Remarks James A. Ratner Conference Chair and Chairman and CEO Forest City Commercial Development Group

# 8:15am-9:00am

*Opening Keynote Session* Get Real: Authenticity is the New Quality James H. Gilmore Co-author of *Authenticity: What Consumers Really Want and The Experience Economy* 

In a world filled with ever more mediated and staged experiences—an increasingly unreal world—consumers are now making decisions based on how "real" they perceive the experience to be. To be blunt: You must get real—not just claim to be real. Find out how in this thought-provoking session.

# 9:00am-10:15am Opening Plenary Session Capitalizing on the Place Making Edge: Master Developers Share Success Strategies

What does it take to develop authentic places that tenants, shoppers, and residents love? How does a development team incorporate place making principles into the project planning process? What does it take to make a vision a profitable reality? Our expert panel will answer these questions and share their strategies for creating profitable, authentic mixed-use places that stand the test of time.

# 10:45am-12:00pm

# Concurrent Sessions (Choose one) I. Making Money at Mixed-Use: What You Need to Know

Mixed-use offers great rewards—but also great risks. What's the secret to developing a profitable mixed-use project? Who invests in mixed-use projects? What uses are most important to provide cash flow? Learn how to structure your business, find financing, and make money in the challenging, evolving world of mixed-use development.

### II. Public/Private Ventures in Place Making: Sharing Costs and Benefits

Great place making requires big outlays in elements that often require substantial public investment. Striking a balance between public and private expectations challenges even the most experienced development team. What does the public sector expect from the private sector? Where can the public sector most effectively invest to create viable projects? Explore how private developers and public agencies can effectively partner to build highly successful mixed-use environments.

# 12:00pm - 1:00pm Networking Lunch

# 1:00pm - 2:00pm Place Making: Creating Real Places for Real People Featured Speaker: Richard Heapes Principal, Street Works

Place making is more than designing a mixed-use town center or urban village. It is about creating a real place, with its own character, that is developed organically and improves with time. What makes a place great? What makes a place real and authentic? What does it take to create a sense of place? This no-holds-barred session explores how to design and develop a real place, not just a mixed-use project. What does place making mean to the bottom line?



7:00 AM REGISTRATION OPENS

8:00 AM - 8:15 AM WELCOMING REMARKS

8:15 AM - 9:00 AM Opening Keynote Session

9:00 AM - 10:15 AM PLENARY SESSION

> 10:15 AM - 10:45 AM BREAK

10:45 AM - 12:00 PM CONCURRENT SESSIONS

> 12:00 PM - 1:00 PM NETWORKING LUNCH

1:00 PM - 2:00 PM PLENARY SESSION

2:00 PM-5:30 PM OFF SITE SESSIONS

5:30 PM - 6:45 PM NETWORKING RECEPTION

# Sunday, September 14

#### 6:00-9:00 PM DOWNTOWN DENVER WALKING TOURS

ULI Colorado District Council Young Leaders will host walking tours of evolving downtown Denver neighborhoods, including LoDo, Uptown, and the emerging 14th Street cultural district. Following the tours, participants will enjoy a reception at the 16th Street Mall, courtesy of Red Peak Properties. E-mail denverwalking tours@uli.org to register.

Open to all attendees.



Clayton Lane, Denver, Colorado

# 2:00pm - 5:30pm ULI Hits the Streets: Place Making on Location!

Leave the convention center behind and venture out to Denver's newest and most exciting mixed-use projects for interactive, off-site sessions! Take a field trip to one of six great projects, hear from the development team AND gain insight into mixed-use development trends, challenges, and opportunities through hands-on learning sessions led by industry experts. **Indicate the session you wish to attend when you register.** *Choose one of the following six sessions. Spots are limited and will be filled on a first-come first-served basis.* 

# I. Place Maker SWOT Team I Englewood CityCenter

Session location: Englewood, Colorado This first-generation transit-oriented development project featured an innovative public/private partnership to redevelop the dying Cinderella City Mall into a mixed-use downtown district. The project catalyzed downtown redevelopment and was an early model for implementing TOD in an environment with modest market support. Participate in a hands-on assessment of this early TOD effort, explore the project's successes and challenges, and make recommendations for future improvements.

# II. Place Maker SWOT Team II Belmar

Session location: Lakewood, Colorado This ULI Award for Excellence winning project transformed a dying suburban mall into a vibrant mixed-use, pedestrianoriented downtown for the city of Lakewood. Along the way, the community and the development team learned a host of place making lessons. Come kick the tires of this still evolving model project, hear from the original development team, and work with a team of experts to recommend strategies to make this project even better.

# III. What's New in Small-Scale Mixed-Use and Infill?

### Session location: The Lowenstein Theater, East Colfax Avenue

While large town centers make the magazine covers, small-scale mixed-use projects are transforming neighborhoods across America into places with unique character. However, small-scale projects struggle to successfully incorporate retail and often face community opposition. Tour the historic Lowenstein Theater, the mixed-use anchor of East Colfax Avenue, an edgy, urban main street in a

rapidly redeveloping neighborhood. Then settle in to the Premiere Cinema for a lively session focusing on how to identify great infill sites, choose the right development program, get the project financed, address community concerns, and create winning small-scale projects.

# IV. Winning with Cultural and Arts Anchors

Session Location: Denver Art Museum Looking for a unique amenity that will draw crowds and create a sense of place? Cultural and arts anchors may offer the perfect opportunity to do both. This session will start with a tour of the Daniel Libeskind designed Museum Residences and then proceed to the adjacent Denver Art Museum for a session that will explore strategies for making the most of cultural, arts, and civic anchors to create viable, lively, and memorable places.

# V. Boutique Food Stores: The Ultimate Mixed-Use Amenity?

### Session Location: Cook's Fresh Market/1600 Glenarm Place Residences Upscale food stores attract residents,

Upscale food stores attract residents, increase retail rents, and create pedestrian traffic. They also pose unique design, development, and management challenges. How do you attract grocery and boutique food stores? What do food store tenants look for in mixed-use projects? How can a developer use a food store to improve a project's bottom line? Get answers to these questions and more from our experts. Tour an innovative lifestyle food store located in a former office building that has been transformed into a luxury residential mixed-use development.

# VI. Live Charette! Transforming Single-Use Districts into Live/ Work/Play Places

### Session Location: Denver Union Station

Place making strategies can add value and marketing edge to single-use buildings, office parks, and warehouse/ industrial areas. Visit Denver's historic Union Station and learn how this former rail yard area is being transformed into a TOD place making showpiece for the city. Then join a panel of experts in identifying opportunities to reposition a former Safeway distribution center in Bellevue, Washington into a vibrant, transit-ready, sustainable, mixed-use district.

# 5:30pm - 6:45pm Networking Reception Colorado Convention Center

# TUESDAY, SEPTEMBER 16 SESSION SCHEDULE

8:30am-9:30am Networking Continental Breakfast and Place Making Chats

# 9:30am-10:45am

Concurrent Sessions (Choose one) I. The New Mixed-Use Office Tenant: Developing New Economy Work Environments

Knowledge economy employers—hightech companies, design firms, and similar industries—seek out lively, mixed-use, urban environments to help them attract and retain creative workers. How can you put your project on the A-list for knowledge economy office tenants? Learn what it takes to close the deal that converts your vacant space into a leased property.

# II. Sustainable Place Making in the West: Low-Tech to High-Tech Solutions

This session will explore the spectrum of sustainability solutions for place making projects. Discover how sustainability can become part of a project's identity. Learn how green technologies can enhance public realm management. Find out the trick to going green and enhancing the bottom line.

# 11:00am-12:30pm Closing Plenary Session Valuing Transit-Oriented Development:

Public and Private Opportunities With four-dollar-a-gallon gas driving up transit use across America, transitoriented development is set to become a prime opportunity and transit a key amenity for mixed-use projects. At the same time, transit-oriented development requires intense collaboration and coordination between public and private entities to plan and implement projects effectively. How can TOD projects be planned to create the greatest benefits for the public and developers? What is the developer's role in shaping transit design? What must the public sector do to foster TOD development?

# 12:30pm Conference Ends

For updated information, go to www.uli.org/conferences.

# THE NEXT BEST THING TO BEING THERE

This conference is available on audio CDs and downloadable multimedia. Order the complete conference on CD for \$199; or the multimedia audio and PowerPoint presentations for \$199. Order online and receive FREE



East 29th Avenue Town Center, Stapleton, Denver, Colorado

shipping when you order CD recordings of this ULI conference. Use promocode 027-6. Call: PlaybackNow at **800-241-7785** Online: *www.iPlaybackULI.com* 

# TUESDAY AT A GLANCE

8:30 A.M.- 9:30 A.M. Networking Breakfast And Place Making Chats

> 9:30 A.M. - 10:45 A.M. CONCURRENT SESSIONS

10:45 A.M. - 11:00 A.M. BREAK

11:00 A.M. - 12:30 P.M. CLOSING PLENARY SESSION

> 12:30 P.M. CONFERENCE ENDS

1: 00 P.M. – 5: 00 P.M. Optional tours

# TOURRIFIC NEIGHBORHOODS TUESDAY OPTIONAL TOURS 1:00PM-5:00PM (Box lunch included)

ULI has organized three tours\* representing the wide range of place making projects in the Denver Metro area. On all tours, you will have the opportunity to meet the individuals intimately involved with the development of each project, They will share with you the project history, financing, marketing, and much more.



# **Evolving Places: Stapleton and Lowry**

The 4,700-acre former Stapleton Airport is now a vibrant mixed-use community that is home to more than 7,000 people and hundreds of businesses. Stapleton takes architectural and landscape cues from Denver's best walkable neighborhoods, including tree-lined streets, pocket parks, well-placed public art, a thriving Town Center, and a mixture of housing types on most every block. Lowry, an 1,800-acre former Air Force training base, has

*Lowry, Derver, Colorado* become one of Derver's most sought-after neighborhoods thanks to a blend of historic preservation, parks, design guidelines, diverse housing types, a mixed-use Town Center, and a mini-campus of private schools. This tour will examine how these communities continue to adjust to changing market dynamics and community expectations.

# Creating New Places in Old Neighborhoods: Cherry Creek

Denver's upscale Cherry Creek neighborhood includes Cherry Creek North, a model pedestrian district next to a hugely successful enclosed shopping mall. This tour will examine the 16-block shopping and dining neighborhood with the region's largest collection of independently owned boutiques, restaurants, galleries, and salons/spas surrounding Fillmore Plaza, which hosts community events. Only three miles from downtown, the neighborhood has been recently transformed by dense, walkable projects. With new transit and bike-pedestrian connections in the mix, the neighborhood is rapidly evolving. Learn how this district came together and hear details of individual projects from the development teams.



Clayton Lane, Denver, Colorado

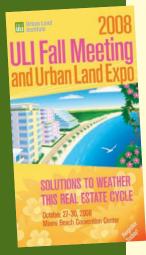


# Small-Scale Mixed-Use in an Authentic Place: Downtown Boulder

Boulder has been a leader in successful small-scale mixed-use development for many years, and has one of the most vibrant small downtowns in the country. This bus and walking tour will explore various sites in downtown Boulder, from the nationally recognized Pearl Street Mall to several recent mixed-use development projects ranging from just a few thousand to over 500,000 square feet in size. Other

*One Boulder Plaza, Boulder, Colorado* sites include the new NOBO neighborhood and the Steelyards, a mixed-use redevelopment of a former Boulder Steel facility. Join developer representatives to learn how they worked with a community with high standards, took advantage of existing and future transit opportunities, and how they marketed their smaller scaled, but complex projects.

\*An additional fee applies. See www.uli.org/conferences for updates. Tours are limited and include a box lunch. You must be registered for the conference in order to participate with the tour.



# REGISTER NOW TO ATTEND THE MOST IMPORTANT REAL ESTATE MEETING OF THE YEAR

THE 2008 ULI FALL MEETING AND URBAN LAND EXPO, OCTOBER 27-30, 2008, AT THE MIAMI BEACH CONVENTION CENTER.

Now more than ever, you need to be with your peers in Miami to see how they are handling this current economic cycle. Hear how others have weathered market challenges in the past and have made it through to the other side. Capitalize on ULI's strength – putting people together who have solutions for the tough problems. Program highlights include:

- Keynotes from Paul Volcker, former Chairman of the Federal Reserve, who will remind us of past downturns and how we can take those lessons into the next upturn.
- General Sessions focusing on the capital markets and emerging real estate trends.
- Hard-hitting sessions on the markets, leadership, and current issues.
- The Urban Land Expo which will include the most innovative, inspiring and sustainable development projects from around the world on display in the CityBuilder Showcase.

Early bird discounts are available now. To register, go to **www.ulireg08.com** or call ULI at +1-800-321-5011. For more information go to **www.uli.org/meetings.** 

# ADVERTISING OPPORTUNITIES: URBAN LAND



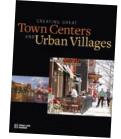
### ABOUT ULI

The mission of the Urban Land Institute is to provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide.

WE ARE COMMITTED TO: Bringing together leaders from across the fields of real estate and land use policy to exchange best practices and serve community needs; fostering collaboration within and beyond ULI's membership through mentoring, dialogue, and problem solving; exploring issues of urbanization, conservation, regeneration, land use policies and design practices that respect the uniqueness of both built and natural environments; sharing knowledge through education, applied research, publishing, and electronic media; and, sustaining a diverse global network of local practice and advisory efforts that address current and future challenges. The flagship publication of the Urban Land Institute, *Urban Land* reaches more than 40,000 development professionals worldwide. Advertisers can reach these top-tier professionals through the Institute's 11 monthly Urban Land issues at well as its special-interest publications. Contact Laura Templeton at +1-202-624-7044 or *Itempleton@uli.org.* 

# RELATED ULI OFFERING: CREATING GREAT TOWN CENTERS AND URBAN VILLAGES

What are the factors that make a town center stand out and not just another outdoor shopping area? This book gives you the inside story you can't get anywhere else on costs, rents, land uses, and more. A full chapter on trends analyzes what works and what's next. Project types include the best in university center, masterplanned communities, resort, and urban and suburban infill developments



ULI Order Number: C78, ULI Member Price: \$79.95, Retail Price: \$99.95 Order online at www.uli.org/bookstore or call 800-321-5011 (+1-410-626-7505 from outside the U.S.).



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#1, Lower Left Palladium at CityPlace, CityPlace, West Palm Beach, Florida, Courtesy of Related Companies

#2 Top Center Victoria Gardens, Rancho Cucamonga, California

#3 Upper Right Santana Row, San Jose, California Credit: Jennifer LeFurgy

#4 Bottom Center Victoria Gardens, Where: Rancho Cucamonga, California

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	•	•	•		PROMINENT LOGO PLACEMENT IN PROMOTIONS AND ON-SITE			
DEVELOPING MASTER-PLANNED COMMUNITIES	•	•	•	•	COMPANY DESCRIPTION IN PROGRAM			
	•				NOTEPADS WITH YOUR LOGO			
PLACE MAKING	FULL PAGE				FOUR-COLOR AD IN URBAN LAND MAGAZINE			
LATIN AMERICA	1	1			ULI MEMBERSHIP			

# GETTING THERE AND WHERE TO STAY

The conference is headquartered at the Colorado Convention Center in downtown Denver, located at 700-14th Street; +1-303-228-3000; www.denverconvention.com.

### Accommodations

ULI has reserved blocks of rooms at three hotels, all of which are an easy 1-3 block walk from the Convention Center. To see a map, go to: **www.denver.org/images/ aps/downtownaccommodations.pdf**.

To make your hotel reservation, call the hotel directly. You must inform the agent that you are attending the Urban Land Institute Place Making Conference in order to receive the group rate. The room block cut-off date is **August 25, 2008**. For more detailed information about each hotel, visit their individual Web sites.

#### Hyatt Regency Denver

650-15th Street Denver, C0 80202 +1-303-436-1234 (1 block from Convention Center) www.denverregency.hyatt.com Room Rate: \$219 single/double Hilton Garden Inn 1400 Welton Street Denver, C0 80202 +1-303-603-8000 (2 blocks from Convention Center) www.hiltongardeninn.com Room Rate: \$187 single/double

# The Curtis

1405 Curtis Street Denver, C0 80202 +1-303-571-0300 (3 blocks from Convention Center) www.thecurtis.com Room Rate: \$184 single/double

### Cut-off date for reservations at hotels: August 25, 2008

Be sure to mention you are attending a ULI event to receive the above listed rates.

## **Ground Transportation**

Taxi: Denver International Airport is 24 miles from downtown Denver. Taxi cabs are also available at the airport. Cab fare between the airport and downtown is approximately \$47 one way.

Airport Shuttle: SuperShuttle offers roundtrip shuttle service to all downtown Denver hotels from the airport. The SuperShuttle ticket counter is located on the baggage claim level (Level 5). Pick up your luggage and go to the counter. Counter staff will issue tickets and give directions to the van loading area. Make a reservation in advance at http://www.supershuttle.com.

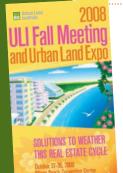
### The Mile High City - The Place to Be

Miami, Florida

Denver is the perfect blend of outdoor adventure and urban sophistication. That's the duality locals love about the Mile High city. With snowcapped peaks providing a spectacular backdrop, Denver is as refined as it is laid-back. It's a place where aerospace engineers rub elbows with rock climbers at local brewpubs, at art festivals, or while strolling their favorite pedestrian mall. And with 300 days of sunshine per year, it's easy to see why people fall in love with Denver the first time they visit. For visitor information, go to www.denver.org.

#### Climate

Temperatures in Denver in September average a high of 79F and low of 44F. Average precipitation is 1.16".



# OTHER CONFERENCES AND EVENTS

2008 ULI Fall Meeting and Urban Land Expo October 27–30, 2008 Miami Beach Convention Center Miami, Florida *Visit www.uli.org/meetings for more information.* 

ULI Global Real Estate Conference Latin America: Opportunities in Real Estate Development, Investment, and Finance October 27–28, 2008 Miami Beach Convention Center



Visit www.uli.org/conferences for more information.

# **REGISTER TODAY!**

# FOUR EASY WAYS TO REGISTER

ONLINE: www.uli.org/register (Credit card payment only)

NOT A ULI MEMBER? Call ULI now at 800-321-5011 to learn about special membership rates and conference fees.

MAIL: ULI, Department 188 Washington, DC 20055-0188 (Check or credit card payment)

# FAX:

+1-202-624-7147 (Credit card payment only) TELEPHONE: 800-321-5011 or +1-410-626-7505 (Credit card payment only)

# EARLY BIRD REGISTRATION DEADLINE IS FRIDAY, AUGUST 29, 2008

Name		Please Enter Source Code:
Name for Badge		Membership Number:
Title		
Company		
Street		
City	State/County	Zip/Country Code
Telephone	Fax	E-Mail (for registration confirmation)
Emergency Contact		Telephone

REGISTRATION FEES:	UNTIL AUGUST 29	AFTER AUGUST 29	
ULI Member	US\$1,200	US\$1,300	
□ Nonmember*	US\$1,550	US\$1,650	
Public Sector/Nonprofit ULI Member	US\$395	US\$495	
Public Sector/Nonprofit Nonmember*	US\$595	US\$695	
□ Young Leader Member**	US\$595	US\$695	
□ Student***	US\$195	US\$195	
□ Student Nonmember***	US\$295	US\$295	
MONDAY OFFSITE SESSIONS (choose one)			
SPACE IS LIMITED. PLEASE CHOOSE ONE NOW.			
Englewood SWOT Team	no charge	no charge	
Belmar SWOT Team	no charge	no charge	
Small-Scale Mixed-Use	no charge	no charge	
Cultural Arts Anchor	no charge	no charge	
Boutique Food Stores	no charge	no charge	
Live Charette no charge no ch		no charge	
TUESDAY OPTIONAL TOURS (box lunch included):			
□ Stapleton/Lowry	US\$125	US\$125	
Cherry Creek	US\$125	US\$125	
Downtown/LoDo/Central Platte Valley	US\$125	US\$125	
MEMBERSHIP: Yes! Sign me up as a ULI Member			
Private Annual Membership	US\$395	US\$395	
Public Annual Membership	US\$225	US\$225	
Young Leader Membership	US\$250	US\$250	
	TOTAL \$	TOTAL \$	

Note: All \$ are in USD | \* Nonmembers: Join ULI now as a Member and pay the Member registration fee. Private Sector: Save \$350! Public Sector: Save \$200! | \*\* ULI Members under age 35. | \*\*\* Valid full-time student identification card required.

PLEASE INDICATE YOUR PAYMENT OPTION: Registration cannot be processed without full payment. Check - Payable to ULI - the Urban Land Institute Credit card

□ American Express	□ Diners Club	□ Discover	□ Mastercard	□ VISA
Cardholder Name				
Card Number		Expiration [	Date	

**Place Making:** The Business of **Creating Thriving** Mixed-Use **Development** 

September 15-16, 2008 Colorado Convention Center Denver, Colorado

# CONFERENCE #330006

CONFERENCE

REGISTRATION We encourage you to register before Friday, August 22, 2008. (Registration and full payment must be received by August 22, to be included in the registry of attendees.) An additional \$100 fee will apply for registrations received after that date Please see the registration form for fees and instructions. Registration will be confirmed when payment is received. A written confirmation will be sent. On-site registration at the conference will operate from 5:00 pm to 7:00 pm on Sunday September 14, and throughout the conference on Monday September 15, and Tuesday September 16, 2008.

CANCELLATION/ REFUND POLICY Registration cancellation/ refund requests must be made in writing to ULI's Events Management Department and will be subject to a \$100 administrative fee. No refunds can be made for requests received after Friday, August 22. Fax requests to ULI at +1-202-624-7147, or mail to ULI at 1025 Thomas Jefferson Street, N.W., Suite 500, Washington, DC 20007.

TRANSFER POLICY You may transfer your conference registration to another individual at your company or organization. A \$50 transfer fee will apply. If you transfer your registration to a ULI member, the ULI member fee will apply; if you transfer your registration to a nonmember, the nonmember fee will apply.

ULI MEMBERSHIP Membership in ULI is held by individuals, not companies. Therefore, membership benefits cannot be transferred to another individual in the same company or organization.

QUESTIONS OR SPECIAL NEEDS For questions about registration or special needs requests, please call ULI Customer Service at 800-321-5011 or at +1-410-626-7505 if calling from outside the U.S.



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